

Total Customer Saving Matrix: 1st Apr- 30th Apr'19										
Saving Matrix	2018 Model					2019 Model				
Model	Consumer Offer	Retail Support* (1st Apr-7th May- MI Mandatory)	Exchange Offer	ISL Minimum Offer	Total Offer	Consumer Offer	Retail Support* (1st Apr- 7th May'19- MI Mandatory)	Exchange Offer	ISL Minimum Offer	Total Offer
New Ciaz Sigma (P & D)			25000	10000	35000	15000		25000	10000	50000
New Ciaz Delta (P & D)			25000	10000	35000	15000		25000	10000	50000
New Ciaz Zeta (P)			25000	10000	35000	15000		25000	10000	50000
New Ciaz Zeta (D)			25000	10000	35000	15000		25000	10000	50000
New Ciaz (P & D) Alpha			25000	10000	35000			25000	10000	35000
New Ciaz AT			25000	10000	35000			25000	10000	35000
Ignis (P)	15000	15000	15000	3000	48000	15000	15000	15000	3000	48000
Ignis AMT (P)	15000	15000	15000	3000	48000	15000	15000	15000	3000	48000
New Ignis (P)			15000	3000	18000	15000		15000	3000	33000
New Ignis AMT (P)			15000	3000	18000	15000		15000	3000	33000
Baleno (Pre Minor)		15000	15000	3000	33000		15000	15000	3000	33000
Baleno RS (Pre Minor)		25000	15000	3000	43000		25000	15000	3000	43000
Baleno Minor (All)			10000	3000	13000			10000	3000	13000
S-Cross Sigma, Delta			25000	10000	35000	20000		25000	10000	55000
S-Cross Zeta			25000	10000	35000	20000		25000	10000	55000
S-Cross Alpha			25000	10000	35000	20000		25000	10000	55000

\*Baleno Pre-Minor includes All Baleno before Facelift ; Baleno Minor is the NEW Baleno

\* New Ignis includes all Ignis dispatched from 26th February 2019

\*Retail Support is valid from 1st Apr to 30th Apr'19

\*Maruti Insurance will be required in retail support (MI new will be taken from 1st Apr'19-7th May'19 (inclusive of both days))

\*Fleet offer on Ciaz Sigma and Delta, for Delta Diesel (1.3 L variant only) of Rs. 10000 per car

\* IFFCO Scheme: 5,100 IFFCO scheme will be applicable for members of IFFCO Linked Co-operative society and Employee working with IFFCO and IFFCO-TOKIO for Baleno, Ignis, Ciaz & Scross. Personal accident Coverage of 10 Lakhs for free for customer buying car under this scheme for first year only. For Employees working with IFFCO and IFFCO TOKIO only one of ISL/ IFFCO scheme will be applicable which ever is higher.

ISL Offers for Jan'19			
Sl. No.	Model	Corporate Offer	WOI + JOL Offer
1	Ciaz (All Variants)	INR 10,000 /-	INR 10,000 /-
2	Ignis (All Variants)	INR 3,000 /-	INR 3,000 /-
3	The New Baleno (All Variants) + Old Baleno (All Variants)	INR 3,000 /-	INR 3,000 /-
4	S-Cross (All Variants)	INR 10,000 /-	INR 10,000 /-